



## Jaime Kinzer

Vice President  
Unit Leader  
jkinzer@lockton.com

Human Capital

Joined Lockton in 2019

### *Prior Experience*

Marsh & McLennan Agency  
McGraw Wentworth

### EXPERTISE

Jaime is responsible for guiding the strategic initiatives for clients. She and her team partner with clients to identify and understand their business and talent management goals and then help customize solutions that align their benefits strategy with these goals.

Jaime maintains up-to-date knowledge on market trends and has a passion for leveraging technology and communications to drive employee understanding and engagement of client benefit offerings. She has extensive experience in project management, best-fit vendor selection and implementation, multiyear strategy development and execution, and wellbeing program creation and management that aligns with organizational cultural objectives. When needed, Jaime assists her team with escalated claims or service issues and complex compliance concerns.

Early in her career, Jaime worked as an HR practitioner for more than six years in both the for-profit and nonprofit sectors. She is a valued and trusted business partner to all she serves.

### EDUCATION

Masters in training and development | Oakland University; Rochester, Michigan  
B.S. in business management | Wayne State University; Detroit, Michigan



## John Price

JD, CEPA  
Strategic Consultant  
jprice@lockton.com

Health, Benefits & Risk Management

Joined Lockton in 2020

### *Prior Experience*

Marsh and McLennan Companies

Trinity Health  
Sensors, Inc.

### EXPERTISE

John has 17 years of experience working in human resources and health and benefits consulting. He is an experienced business advisor with an extensive background in employee benefits. John joined Lockton in 2020 as part of their Michigan expansion team as a health, benefits and risk management consultant. He was drawn to Lockton's entrepreneurial culture, which he believes positions the organization to best provide outstanding service to clients. John believes healthcare is one of the most pressing issues of our time. He uses the core tenants of communication, transparency, and understanding through questioning and listening, to guide best-in-class delivery of an organization's human capital objectives. Using data to analyze the cost of risk, implement strategies and predict future cost, John partners with clients to design total rewards programs that meet an organization's goals.

Prior to joining Lockton, John worked at Marsh and McLennan Agency-Michigan (formerly McGraw Wentworth) as Director of Practice Development. In that role he consulted with a wide variety of clients from professional service firms to manufacturers to real estate investment trusts. Prior to joining MMA, John worked in the legal department at Trinity Health and in human resources at Sensors, Inc., a Michigan high-tech manufacturer.

### EDUCATION

J.D. | University of Detroit Mercy School of Law, Detroit, Michigan  
B.A. | University of Michigan, Ann Arbor, Michigan  
Summer Programme | London School of Economics

### PROFESSIONAL DESIGNATION

Certified Exit Planning Advisor (CEPA)

### PROFESSIONAL AFFILIATIONS

Detroit Economic Club | Professional Development Committee  
Detroit Regional Chamber of Commerce | Member  
Leadership Oakland | Class XXX  
National Underwriter Company | Commercial Lines Coverage Specialist  
State of Michigan court-certified mediator

### PUBLICATION

Price, John, "The New Frontier of Healthcare: Accountable Care Organizations and the Changing Interplay Among Quality, Cost, and Peer Review," University of Detroit Mercy Law Review, 90 U. DET. MERCY L. REV. 121 (2012). (<http://www.udetmercylrev.com/wp-content/uploads/2016/05/Price.pdf>)

### COMMUNITY INVOLVEMENT

Methodist Children's Home Society | Director  
Centro Multicultural La Familia | Past Chairman  
Incorporated Society of Irish American Lawyers | Past Board Director  
Detroit Athletic Club | Mentorship Program  
Detroit Athletic Club | Art and Architecture Committee